



Placement Statistics Report

Batch of 2007

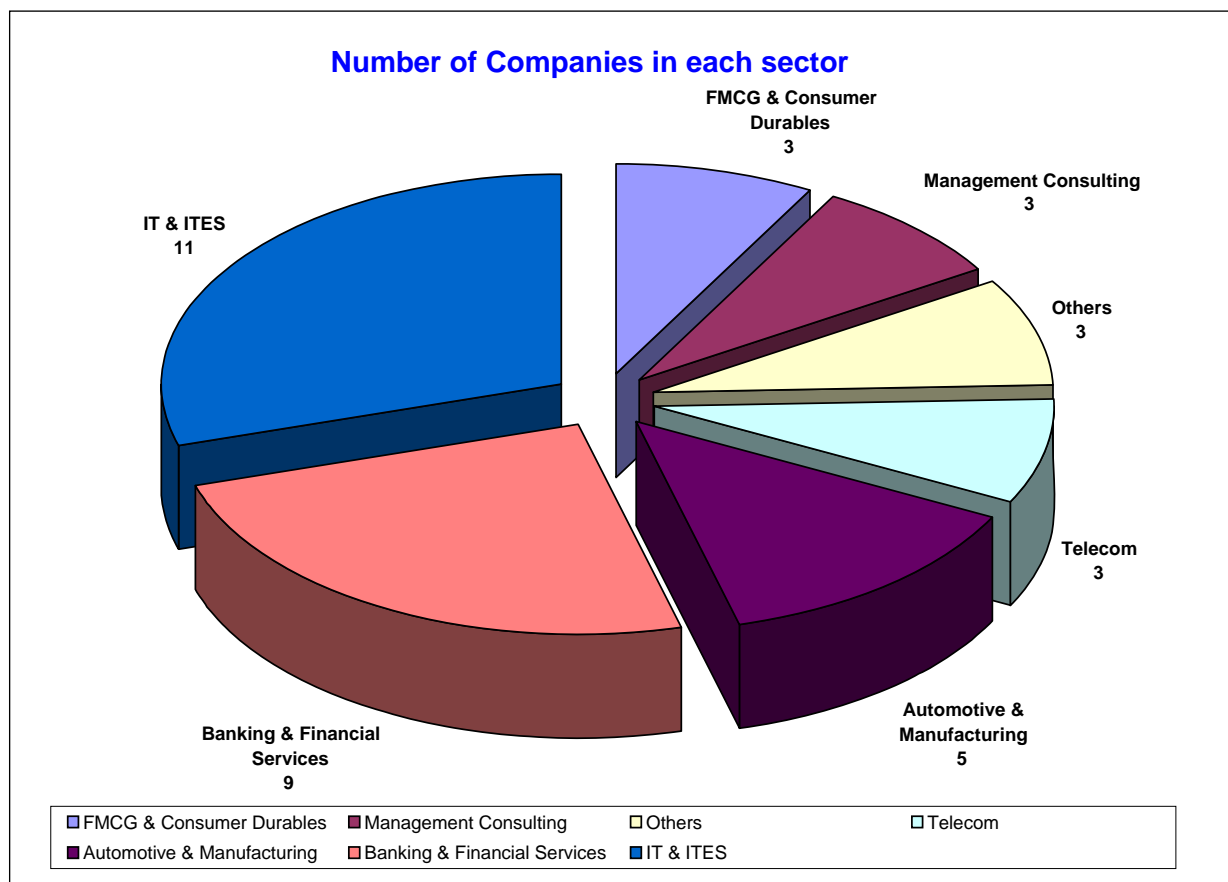


Placement Cell
GOA INSTITUTE OF MANAGEMENT
Ribandar- Goa 403006

Placements for the Class of 2007 started on 15th of December and ended late in the evening, the next day. During this period, 116 students from different academic backgrounds with varying work experience were selected and placed in 31 companies.

This year saw participation of companies from the following sectors:

- IT & ITES
- Telecom
- Financial services
- Media
- Auto
- FMCG & Durables
- Management Consulting
- Banking
- Infrastructure
- Analytics
- Retail
- Manufacturing



A total of 193 offers were made to 116 students, i.e., each student had 1.66 offers. The IT sector was the largest recruiter with IBM, Infosys Technologies and Cognizant Technology Solutions offering 11, 25 and 24 positions respectively. Some of the first time recruiters this year were Accenture, Deloitte, Idea Cellular, HP, HSBC Bank, Hutch, Madura Garments and Tata Motors. The entire list of companies that recruited students this year is shown in Appendix 1.

A total of 78 companies showed interest in recruiting students from GIM and 47 were slotted for the final placement process. Of these, only 31 companies could recruit students.

Details regarding Offers & Salaries are as follows:

Total Students	116
Recruiters (Registered)	78
Recruiters (who actually recruited)	34
Total no of offers	193
Total no of laterals offered	24
Offers per student	1.66
Total no of Pre placement offers	8
Average Salary (Rs. Lakhs)	6.41
Highest Salary (Rs. Lakhs)	9

YOY Growth in salaries

	2007	2006	% YOY increase
Highest salary	9	8	12.50%
Median salary	6.5	5.2	25.00%
Average salary	6.41	5.24	22.33%
Minimum salary	4	3	33.33%

All figs. are in Rs. Lakh per annum

The real story of Placements '07 was, however, not the salaries, but the job profiles that companies offered. Students rejected very high packages in preference of the profiles that constituted their dream jobs. Along with the usually offered profiles, some of the interesting *new* profiles & roles offered this year were:

- Derivative Modeling
- Credit Risk Management
- Supply Chain Consulting
- Investment Banking
- Wealth Management
- Web Marketing
- Project Finance
- Loan Syndication
- Financial Analytics

Another feather in the cap of GIM was the offer from Kotak Securities International for a foreign placement. The student will be inducted in their Dubai operations after probation. It is an important beginning and a harbinger of the times to come when GIM will be a truly global B-School.

The summer internship process is also approaching full throttle with big names like Yahoo! and Deloitte offering projects to students with stipends as high as Rs.45,000 pm. Also, web startups like Pagalguy.com have offered unique profiles, indicating the emergence of new career options after MBA.

Sector-wise breakup

Sector Wise Comparison of Number of Offers Made and Accepted

Sector / Year	2007		2006	
	Offers	Accepted	Offers	Accepted
FMCG & Consumer Durables	9	4	5	2
Management Consulting	11	7	5	3
Telecom	17	6	5	2
Automotive & Manufacturing	9	5	0	0
Banking & Financial Services	36	20	42	31
IT & ITES	98	65	69	57
Others	13	9	13	9
Total	193	116	139	104

There is 40% increase in offers made in 2007 as compared to 2006

Key Recruiters

Appendix 1

ABP

B&K

CHR Global

CTS

Eicher Motors

Genpact

HCL Tech.

HSBC

ICICI Bank

IMRB

Infosys Tech.

Kotak Securities

Pantaloons

Satyam

Symphony Services

Tata Tech.

TVS Motors

UTI Bank

Accenture

Café Coffee Day

Club Mahindra

Darashaw

F Global

GMR

HDFC

Hutch

ICICI Prudential

Indiabulls

Irevna

Madura Garments

Patni

SBI Life Insurance

Synovate

VSNL

United Sprits

Wipro Technologies

Ashok Leyland

Centurion bank of Punjab

Computer Associates

Deloitte

Frost & Sullivan

Godrej & Boyce

Hewlett Packard

IBM

Idea Cellular

Infosys BPO

Kansai Nerolac

PaGaLGuY.com

Reliance MF

Sify

Tata Motors

TCS

Usha International

Yahoo! India

For any other query please contact us at:

Placement Office,
Goa Institute of Management,
Ribandar, Goa -403006
Phone: 91 -832-2444466
E-mail : placement@gim.ac.in